Ipsos iris Total Understanding of UK Online Audiences

Category Insights: Events and Attractions, Summer 2022

November 2022



Key Objectives

- Deep dive into the events and attractions category by:
 - Understanding online content consumption habits
 - Defining the profiles of audiences





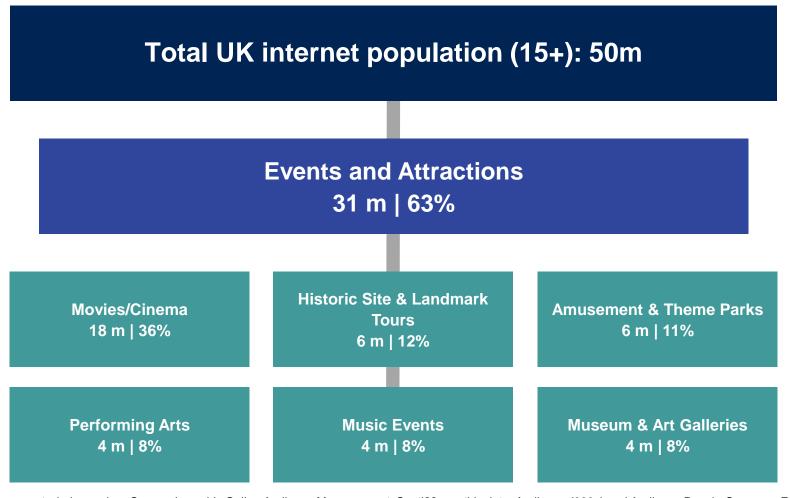
1 Consumption Habits of the Events and Attractions Category Audience





How large is the Events and Attraction category?

Events & Attractions entities reach 63% of online audiences. Movies/Cinema, Historic Sites & Landmark Tours and Amusement & Theme Parks are in the top subcategories under Events and Attractions.

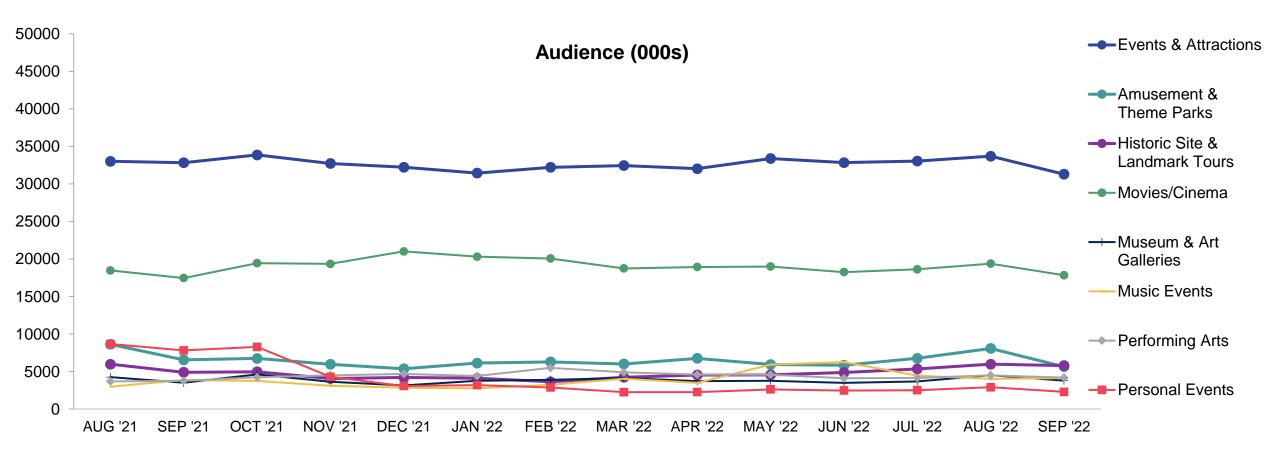






How did the Events and Attraction category perform in the last one year?

The category generally remained stable although some seasonality highs are observed throughout the year across the subcategories.

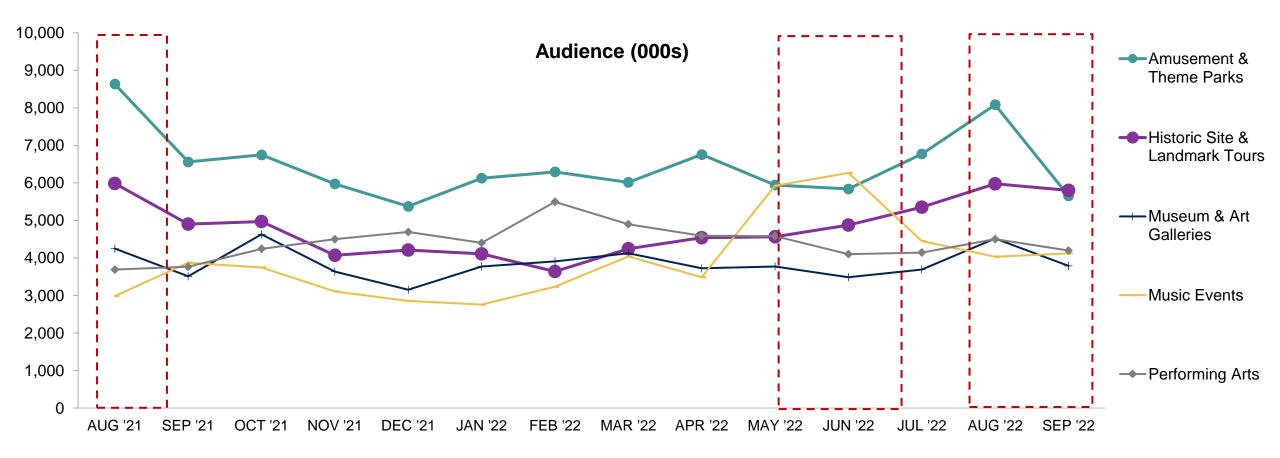






Which categories observed significant seasonality uplifts?

A large amount of change occurs over the summer period, especially within Music Events and Amusement & Theme Parks as expected.







Which Events & Attractions categories grew the most this Summer?

Amusement & Theme Park, Historic Site & Landmark Tours, and Museum & Art Galleries observed the largest increase over the summer period. The Music Events sub-category declined after the festival period ended.

Category	May 2022 Audience (000s)	August 2022 Audience (000s)	Change (%)	Change 000s (Abs)
Amusement & Theme Parks	5,942	8,083	36.0 %↑	+2,141
Historic Site & Landmark Tours	4,565	5,977	30.9 %↑	+1,412
Museum & Art Galleries	3,774	4,517	19.7 %↑	+743
Movies/Cinema	18,989	19,373	2.0 %↑	+384
Personal Events	2,621	2,912	11.1 %↑	+291
Music Events	5,925	4,030	-32.0 %↓	-1,895





Which Events & Attractions entities drove the lift this Summer?

Entities which increased significantly (%) from May to August include tourist attractions such as the Common Wealth Games in Birmingham, the all points east festival website and family savings membership club kidspass.co.uk.

Category	May 2022 Audience (000s)	August 2022 Audience (000s)	Change (%)	Change 000s (Abs)
birmingham2022.com	685	2,653	+287.5 %↑	+1,968
nationaltrust.org.uk	2,935	3,660	+24.7 %↑	+725
designmynight.com	1,421	1,946	+36.9 %↑	+525
kidspass.co.uk	231	536	+131.6 %↑	+305
nationaltvawards.com	437	673	+54.0 %↑	+236
nhm.ac.uk	437	642	+46.9 %↑	+205
livenation.co.uk	544	742	+36.4 %↑	+198
rmg.co.uk	285	481	+68.8 %↑	+196
zsl.org	164	359	+119.0 %↑	+195
allpointseastfestival.com	105	298	+182.7 %↑	+193

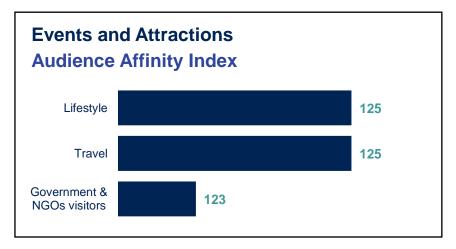
*Sorted by highest change abs.

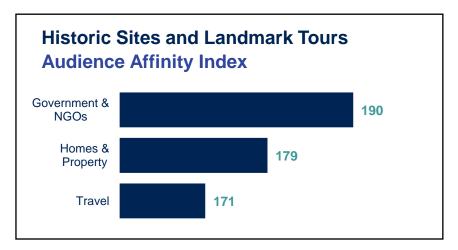


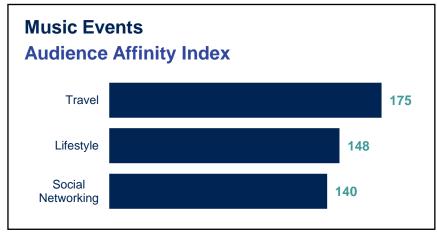


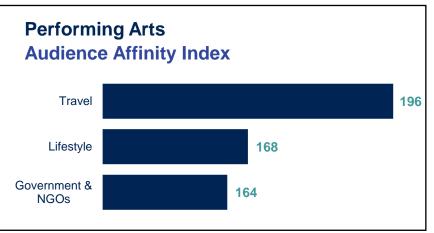
Who is consuming Events and Attraction content?

Heavy content consumers of travel and lifestyle category are also more likely to be present on Events & Attractions content. Interestingly, heavy consumers of government and NGO sites are more likely to be on historic sites and landmark content.













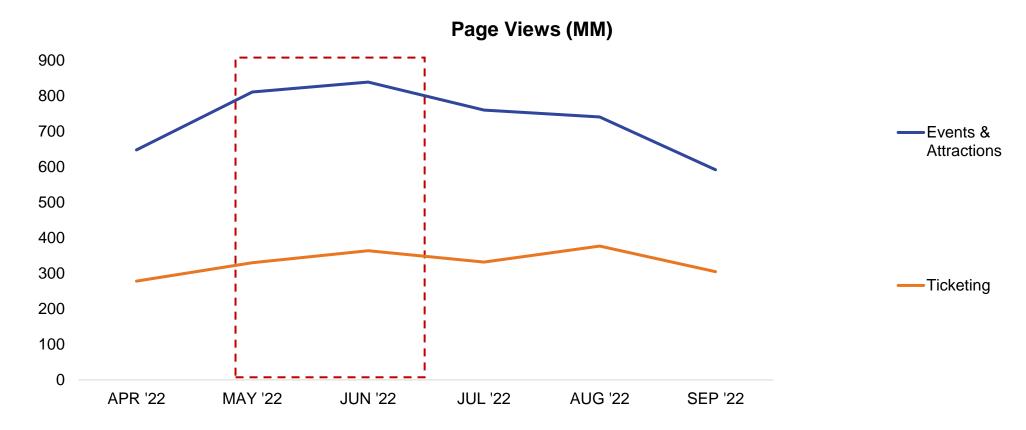
2 Consumption Habits of the Adjacent Category
Audience





Which other categories grew this Summer?

Content consumption for Events & Attractions increases right before schools close as people search for upcoming Summer activities. There is a potential connection with the ticketing category as an increase in engagement is also observed as people look to buy tickets for summer activities and attractions.







Defining the Profiles of the Audience





Profiles of Events & Attractions Subcategories

While there is a variance in audience composition for gender, the income target for these categories remains consistent.



Income
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Category
Historic Sites & Landmark Tours
Music Events
Performing Arts

Female	Male
40%	60%
46%	54%
37%	63%

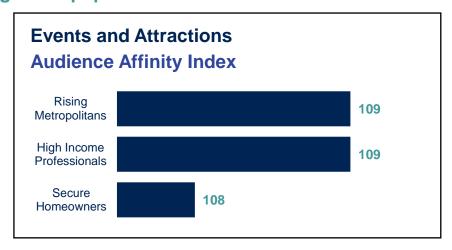
Earns £20k-50K
56%
56%
54%

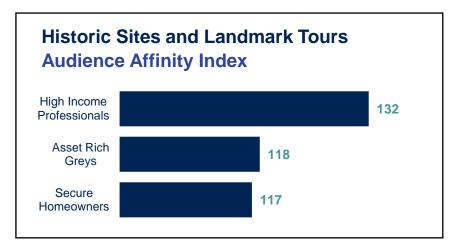
Presence of Children 0-14
25%
28%
26%

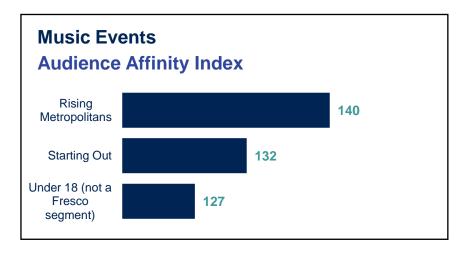


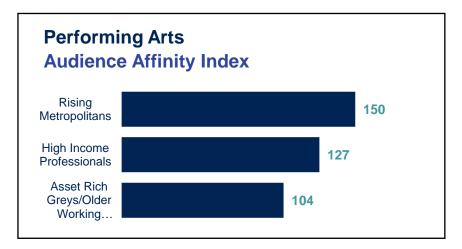
Profiles of Events & Attractions Subcategories

Rising Metropolitans (Affluent, young professionals living in urban locations) are more likely to be found on events and attractions content vs. the general population.













4 What have we learnt?





Key Takeaways – Events & Attractions Category, Summer 2022

- Amusement & Theme Park, Historic Site & Landmark Tours, and Museum & Art Galleries observed the largest increase over the summer period. However, the Music Events sub-category declined after the festival period ended.
 - What other categories could your organisation analyse to determine seasonal trends?
- Heavy content consumers of travel and lifestyle category are also more likely to be present on Events & Attractions content – proving there are potential partnership opportunity between categories.
- Content consumption for Events & Attractions increases right before schools close as people search for upcoming Summer activities.
 - There is a potential connection with the ticketing category as an increase in engagement is also observed as people look to buy tickets for summer activities and attractions.
- Rising Metropolitans- those who are affluent, young professionals living in urban locations are more likely to be found on events and attractions content vs. the general population.





Introduction to Ipsos iris

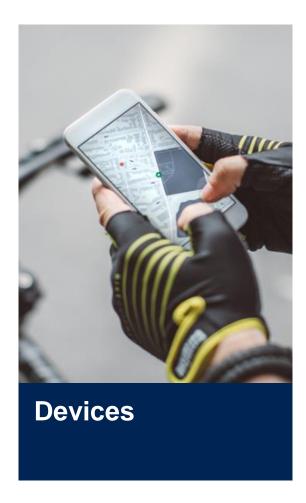




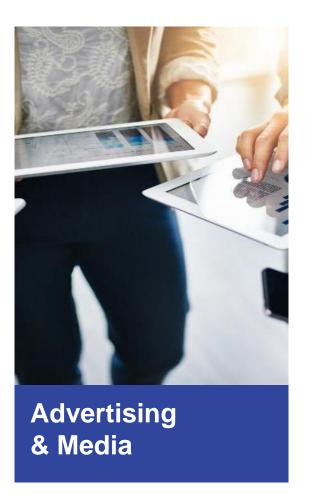
Ipsos iris is about understanding online...



Audiences



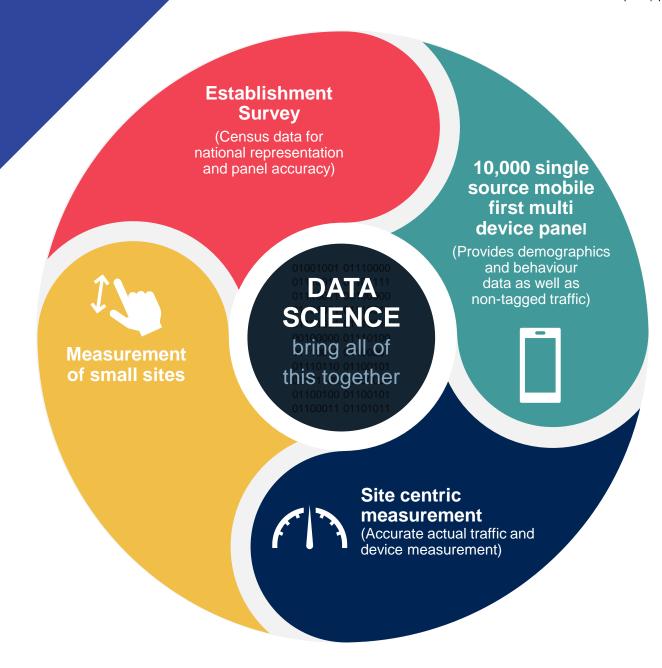
Behaviour







Key Pillars







Includes detailed demographics and media habits

Age

Marital Status

Live TV Days

Gender

Children

Live TV Hours

Social Grade

HH Size

Radio Days

Ethnicity

Parent or Guardian

Radio Duration

Income

Grandparent

Regular Paper Use

Chief Income Earner

Nation

Regular Paper Duration

CIE Working Status

Region (ITV / GOR)

Magazine Use

Lifestyle Statements

Cities and Towns

Magazine Duration





THANK YOU.

For queries, reach out to your account team or contact:

support@ipsosiris.com



